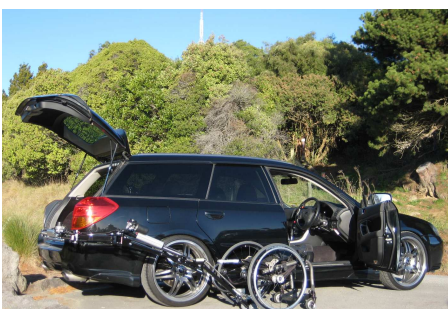


VALUING MOBILITY AND THE ABILOADER

There are many technologies of mobility assistance for the disabled. These with varying costs, but also very different capabilities. Before deciding on the best solution for a person, the value of the utility must be rated.

Parameter	Explanation	Value of the Abiloader	
Dexterity	Well engineered solutions require a minimum of dexterity to operate	<ul style="list-style-type: none"> No lifting of weight required Chair securing is a very simple catch, typically requiring just a brush to engage or disengage, and within fairly easy reach This allows quite frail users, and people who have good strength to continue to use it as their dexterity degrades 	
Independence	Full independence allows the person to drive and leave the vehicle without a carer or any assistance	<ul style="list-style-type: none"> This full independence frees the person to fully participate in work that requires it, family or lifestyle activities. This value can be very significant over time, in greater income, less time needed from family or carers. 	
Chair Type	Rigid or Folding	Allows clinical and user preference to be met.	
Convenience and Comfort	Access to vehicle	<p>There are many ways the AbiLoader makes life easier:</p> <ul style="list-style-type: none"> The loader will normally allow transfer inside a garage for internal access to a house A rapid load and unload cycle Chair remains warm, dry and protected 	
Vehicle type	The ability to choose the type of vehicle for their work and lifestyle aspirations	<p>A range vehicle styles can be used with the Abiloader:</p> <ul style="list-style-type: none"> SUV / 4WD Wagon MPV Van Budget thru to Luxury Economy to high performance <p>The Abiloader does requires trunk space with enough room to store the wheelchair, plus a margin, so not all vehicles are suitable.</p>	
Vehicle performance	Any degradation of manufacturers specs	<p>The Abiloader does not degrade:</p> <ul style="list-style-type: none"> Fuel economy Cabin noise levels Wind stability 	
Ruggedness and Longevity	The solution must be able to be relied on	<ul style="list-style-type: none"> The Abiloader has a history of performing faultlessly over years of use. This longevity delivers real value over the years The quality materials retain their original look It can be transferred from car to car as they are replaced Service does not require any special service tools 	
Perception	The way the user and others see their mobility	<p>The Abiloader enables normality in a number of ways:</p> <ul style="list-style-type: none"> The vehicle does not make public their disability Garaging and access is normal, at home, work, or shopping They can have a 'cool' car 	



VALUING MOBILITY AND THE ABILOADER

LONG TERM COSTING IMPLICATIONS

Both long and short term aspects should be considered, when determining the most cost effective solution.

For example:

1. Where it avoids the need for a power chair to be supplied – the cost of the power chair, and then the need for a vehicle to be a heavily modified van - the Abiloader is *a much lower outlay*..
2. Where self propelling is difficult, the add-on electric assist options can offer further assistance while still retaining a manual chair format..
3. Using the Abiloader may avoid damage to shoulders from difficult chair manipulation, saving the substantial discomfort and cost of surgical procedures

QUALITY OF LIFE FOR THE DISABLED

Legislation now provides *an expectation and indeed obligation* that disabled people should have access, within reason, to equivalent mobility and independence where this is achievable. A number of organisations are charged with enabling people back into the workforce, and in a dignified and comfortable manner.

No longer is there the expectation that they should have to tolerate sub-standard conditions, discomfort and inability to participate in life.

For example a disabled mother will now expect to be able to fulfil pretty much all of the duties of an able-bodied one - supporting her children with transport to school, attending sports events, Parent Teacher interviews, going to her own social and sporting events in a very busy lifestyle.

The AbiLoader offers a solution to a number of issues for the comfort and convenience of the disabled driver.

For more about this technology, contact the manufacturer, who will help with vehicle suitability and advising of the closest installer:

Abiliquip Limited

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<http://abiliquip.com>